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## SELLING

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### WITH BAGHERA WINES

International experts, inspired catalogues, original, targeted communication tools, a closeness with the greatest Domaines and collectors from around the world, make Baghera/wines the leader of fine wine auctions in Switzerland.

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## 1 APPRAISALS



All year round, Baghera/wines offers to guide you in the appraisal process of your collection. In order for our team to conduct an appraisal of your cellar – or of certain bottles in particular – you may :



- send a detailed list of your wines by email to our experts at [office@bagherawines.com](mailto:office@bagherawines.com)
- send photographs by email to our experts at [office@bagherawines.com](mailto:office@bagherawines.com)
- arrange to make an appointment with one of our experts at your home, either by phone at +41 22 910 4630 or by writing to us at [office@bagherawines.com](mailto:office@bagherawines.com)

Our appraisals are free and confidential.

## 2 INVENTORIES



Inventories are drawn up by our experts, there and then. Following each inventory, a written document is addressed to the owner.



Why would you want your cellar or wines indexed in an inventory ?



– to appreciate your cellar's or wines' overall value



– to facilitate sharing, donating or subscribing an insurance contract knowingly



– in an inheritance context



– in the view to put your cellar or wines up for sale



Inventories are offered graciously to consignors if they decide to put their wines up for auction with Baghera/wines. Feel free to [contact us for an inventory](#).



### 3 VALUATIONS & EXPERT ADVICE



If you are considering an auction, our experts – on approval of the appraisals and inventories – will then proceed to in-depth valuations and inspections of each bottle in your cellar, followed by a detailed proposal and an adapted marketing plan. During the whole process, our concern is to ensure your complete satisfaction through a one-to-one dialogue as we aim towards a tailor-made project, together.

We advise you on the most suitable selling method for your wines – Room auction, Wine o'clock online auction, private sale, etc. – and we agree together on the best date for the auction.

### 4 PUTTING YOUR CELLAR OR WINES TO AUCTION



Ahead of the sale, we set up a consignment agreement, listing in detail the wines that you have chosen to deposit with Baghera/wines. This agreement also includes the terms and conditions of sale agreed on together (reserve price of your wines, commission rate, insurance, terms of payment, etc.).



Upon request, we may assist you in the handling of the wines from your cellar and the shipping of the wines to our warehouses in Geneva before the sale, where the bottles will be photographed, catalogued and stored.



Baghera/wines' team works alongside you throughout the entire sale's process to allow your bottles to reach the highest price at the time of sale.

### 5 PAYMENT



You will receive payment for sold bottles 35 days from the day of the auction.

If you are considering putting your cellar or wines to auction, [we are at your disposal to answer your questions.](#)

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*\* Our Bidding Forms and Terms & Conditions are available in our printed catalogues. You may also consult them online on [bagherawines.com](http://bagherawines.com). Do please note that the information provided herein is not contractual and cannot be considered as a substitute for the full terms of sale.*