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## CONSIGNING

### WITH BAGHERA WINES

Entrusting Baghera/wines to sell your fine wines or cellar means choosing excellence and expertise.

For every bottle that passes through their expert hands, Baghera/wines guarantees traceability and authenticity, as well as optimum conditions for safety, quality certification, shipping and storage.

Authenticated bottles, optimized estimates, refined marketing tools, stylish communication, Baghera/wines' experts employ themselves to make your auction a most exceptional moment.

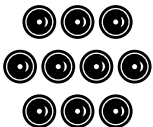
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## 1 APPRAISALS & INVENTORIES



First of all, Baghera/wines graciously estimates your wines - whether a few bottles or an entire collection - according to the wine list and photographs you send in for appraisal.

Our appraisals are based on the observation of actual and concurrent transactions on the market and of recent auction records, revealing the value at which your bottles may find a buyer on the fine-wines' market.



Upon request, Baghera/wines' experts can carry out an inventory of your cellar; after which, a written document is addressed to you. Inventories are offered graciously to consignors who choose to put their wines up for auction with Baghera/wines.

For further information on appraisals and inventories, please download our document "[Selling with Baghera/wines](#)". If you have any questions, please feel free to [contact us](#).



## 2 VALUATIONS & EXPERT ADVICE

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If you are considering an auction, our experts – on approval of the appraisals and inventories – will then proceed to in-depth valuations and inspections of each bottle in your cellar, followed by a detailed proposal and an adapted marketing plan. During the whole process, our concern is to ensure your complete satisfaction through a one-to-one dialogue as we aim towards a tailor-made project, together.

We advise you on the most suitable selling method for your wines – Room auction, Wine o'clock online auction, private sale, etc. – and we agree together on the best date for the auction.

## 3 TERMS & CONDITIONS, AGREEMENT

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Ahead of the sale, we establish a consignment agreement, listing in detail the wines that you have chosen to deposit with Baghera/wines. This agreement also includes the terms and conditions of sale agreed on together (reserve price of your wines, commission rate, insurance, terms of payment, etc.).

## 4 SHIPPING YOUR WINES TO OUR WAREHOUSE

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Several weeks before the sale, wines selected for the sale will be delivered to our warehouse in Geneva, where the bottles will be photographed, catalogued and stored in optimum conditions.

Upon request, we may assist you in the handling of the wines and on all the logistics from your cellar until the delivery of the wines in our warehouses in Geneva.

## 5 PREPARING THE SALE & THE CATALOGUE

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Baghera/wines takes on the design of the catalogue (paper and/or online versions), producing exclusive, inspired and prestigious albums, where each bottle is photographed and staged as in a collector's jewel case. Baghera/wines' branding is eye-catching: outstanding, original contemporary design, wines elegantly photographed set in an audacious universe which has rapidly found its way.

Our knowledge of the market and expertise guide us in selecting the lots and in laying out a clear, consistent catalogue. Choices are made wisely as we focus on drawing in and convincing those of our international buyers who are most likely to be present on the day of the sale.



## 6 THE SALE



Baghera/wines' team work alongside you throughout the entire sales process to allow your bottles to reach the highest price at the time of sale.

Once the catalogue is available and sent out to our network of clients, we mobilize our arsenal of tailor-made communication tools in order to promote the sale internationally. Ensuring a close dialogue with the world's greatest collectors and reassuring potential bidders on the provenance of the wines are key elements in the sale's success.

## 7 PAYMENT & STATEMENT



You receive payment for the lots sold at the auction 35 days from the day of the auction. The payment comes with a detailed statement listing all the consigned lots, the total amount of each sold lot's hammer price and the costs for each party. If a lot remains unsold, we examine its situation after the sale and propose a suitable solution.

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*\* Our Bidding Forms and Terms & Conditions are available in our printed catalogues. You may also consult them online on [bagherawines.com](http://bagherawines.com). Do please note that the information provided herein is not contractual and cannot be considered as a substitute for the full terms of sale.*